

## Message Text

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ACTION EUR-12

INFO OCT-01 IO-14 ISO-00 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-01 H-02 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05  
SS-15 STR-07 ITC-01 TRSE-00 ICA-20 SP-02 SOE-02  
OMB-01 DOE-15 /136 W  
-----060461 102022Z /64

R 101541Z MAY 78  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC 5984  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS  
AMEMBASSY COPENHAGEN  
AMEMBASSY DUBLIN  
AMEMBASSY LUXEMBOURG  
AMEMBASSY PARIS  
AMEMBASSY ROME  
AMEMBASSY THE HAGUE  
USMISSION GENEVA

UNCLAS LONDON 07369

USEEC ALSO FOR EMBASSY

USMTN

E.O.11652: N/A  
TAGS: ETRD, UK, GW  
SUBJECT: PROTECTIONISM: DELL RESPONDS TO LAMBSDORFF

REF: BRUSSELS 8670

1. EDMUND DELL, SECRETARY OF STATE FOR TRADE, HAS RE-  
ACTED SHARPLY TO ATTACKS LAST WEEK ON EC PROTECTIONIST  
POLICIES BY FRG ECONOMICS MINISTER LAMBSDORFF. DELL SAID  
HE SHARED LAMBSDORFF'S CONCERN ABOUT ESCALATING PROTECT-  
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IONISM, BUT HE TOOK GERMANY TO TASK PUBLICLY FOR ITS  
PROTECTIONIST POLICIES, PARTICULARLY IN AGRICULTURE.

2. SPEAKING AT THE FOREIGN PRESS ASSOCIATION LUNCH IN  
LONDON ON MAY 9, DELL SAID HE HAD NOT DETECTED IN GERMANY  
"ANY GREAT ENTHUSIASM FOR LIBERALIZING ACCESS TO AGRICUL-  
TURAL PRODUCTS AND FOR ALLOWING INTERNATIONAL MARKET

FORCES TO PLAY ON INEFFICIENT AGRICULTURE." HE ALSO NOTED THAT OVERSEAS CUSTOMERS OBJECTED TO THE EC'S PROTECTIONISM IN AGRICULTURE AS MUCH AS THEY DID IN THE FIELD OF MANUFACTURED PRODUCTS. "THEY DO NOT UNDERSTAND BY WHAT LOGIC MAJOR INDUSTRIALIZED COUNTRIES CAN ARGUE A FREE TRADE CASE IN MANUFACTURED GOODS BUT DENY IT IN AGRICULTURE."

3. DELL ALSO CRITICIZED LAMBSDORFF FOR HIS FAILURE TO TAKE INTO CONSIDERATION THE INTERNAL POLITICAL PRESSURES TO WHICH GOVERNMENTS ARE SUBJECTED, SAYING GERMANY HAD THEM LIKE EVERYONE ELSE. "PERHAPS WE SHOULD ALL EXAMINE WHETHER WE ARE NOT OURSELVES LIVING IN GLASS HOUSES BEFORE THROWING STONES."

4. IN ADDITION TO HIS EXAMPLE OF AGRICULTURE, DELL CITED THE FRG'S SUPPORT FOR THE "ANTI-COMPETITIVE MARKET SHARING PROPOSALS" OF THE UN LINER CODE AS ANOTHER AREA WHERE DOMESTIC POLITICAL PRESSURES HAD COOLED GERMAN ENTHUSIASM FOR COMPETITION.

5. DELL ALSO UNDERScoreD HIS VIEW THAT SOME WAY MUST BE FOUND OF STIMULATING WORLD TRADE "SO WE CAN RETURN TO A SITUATION WHERE ... ALL COUNTRIES AND NOT JUST THE MOST EFFICIENT, CAN FEEL THEMSELVES TO BE GROWING FROM IT."

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6. CONCLUDING ON THE UPBEAT, DELL SAID IF COUNTRIES WOULD CONCENTRATE ON REALISTIC APPRAISALS OF THEIR ECONOMIC CIRCUMSTANCES AND THE KIND OF COOPERATION THEY REQUIRED, "I HAVE SOME HOPE THAT WE WILL FIND ACCOMMODATIONS TO MAINTAIN THE STRUCTURE OF THE OPEN TRADING SYSTEM." BREWSTER

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN MARKETS, POLICIES, TRADE, GOVERNMENT REACTIONS, ALLEGATIONS  
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**Copy:** SINGLE  
**Draft Date:** 10 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition History:** n/a  
**Disposition Reason:**  
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**TAGS:** ETRD, UK, GE, (DELL, EDMUND)  
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